
Business (Branch) Manager

At Stafforce, we recruit blue and white collar temporary and permanent staff across a UK-wide network of branches and recruitment hubs. We support all sectors and for large and small businesses, we are particularly specialist in the food and drink, manufacturing, industrial, technical and engineering, retail and ports sectors.

Stafforce is part of the Nicholas Associates Group. The NA Group is a market leading partner of choice for talent management solutions. Our Group of companies are all specialists in their fields, supporting talent from Apprentice to Boardroom.

We have a great opportunity for a Business Manager who can lead, develop and grow our Hull branch, in line with our strategic plan for growth. This is a demanding role, leading a business within a competitive, yet rewarding market place. We are looking for a target driven, motivated and competent Business manager to operationally and strategically achieve excellence for our Hull branch.

About the role

As a Business Manager for Stafforce, you will lead a team and contribute to the growth of the business; seeking new opportunities and working with our existing clients to deliver exceptional service.

Main responsibilities include:

- Recruiting, leading, motivating and developing a team of recruiters
- Delivering a strategic approach to business development
- Driving a high performance culture, measuring key financial targets
- Constantly improving the quality of service to both clients and candidates
- Responsible for business planning, profit & loss and compliance

The successful candidate

Every colleague in our business is expected to live and breathe our four key values; having honesty & trust, treating everyone with respect, striving for excellence and being ethically minded.

In addition to this, you will have:

- Have operational and business development management experience, ideally within recruitment or within sales management
- Be an overachiever and have the capability to lead a team to excellence
- Be able to demonstrate key business achievements and a passion for continuous improvement and personal development.

Benefits

In order to enable people to be their best and to support a great place to work, we will reward your hard work and achievements as your career with us grows:

- Competitive salary with OTE £55,000, commission and annual bonus scheme.
- 33 days leave per year, with annual increases up to 41 days, plus a holiday purchase scheme.
- Your birthday off work, to celebrate, because you deserve it!
- A competitive pension scheme, retail discounts and wellbeing support.

- A clear path of development from induction through to career progression opportunities.
- Annual conference with awards ceremony, social events and CSR activities.