

Key Account Consultant

At Stafforce, we recruit blue and white collar temporary and permanent staff across a UK-wide network of branches and recruitment hubs. Stafforce support all sectors and for large and small businesses, we are particular specialist in the food and drink, manufacturing, industrial, technical and engineering, retail and ports sectors.

Stafforce is part of the Nicholas Associates Group. The NA Group is a market leading partner of choice for talent management solutions. Our Group of companies are all specialists in their fields, supporting talent from Apprentice to Boardroom.

To align with our strategic plan for growth, we have a great opportunity for a Key Account Consultant to join our Leeds office. This role will predominately be responsible for supporting two of our key existing clients.

About the role

As a Key Account Consultant for Stafforce you will contribute to the growth of the operation; seeking new opportunities and working with our existing clients to deliver exceptional service across West Yorkshire.

Main responsibilities include:

- Candidate attraction; recruiting, interviewing and assessing candidates to match with job roles.
- Business development with existing clients and identifying new opportunities.
- Customer service; delivering high levels of service to both our clients and candidates alike.
- Maintaining client and candidate records; adhering to quality procedures, legislation and ensuring a compliant service at all times.
- Working to sales targets and KPI's.

The successful candidate

Every colleague in our business is expected to live and breathe our four key values; having honesty & trust, treating everyone with respect, striving for excellence and being ethically minded.

In addition to this, you will have:

- Previous experience within a customer service environment.
- Driven, determined and self-motivated.
- Ability to develop relationships.
- Excellent communication skills; both written and verbal, able to listen actively.

- Interpersonal skills and the ability to work as part of a team.
- Attention to detail.
- Strong organisational skills, managing priorities to achieve specific deadlines.
- Good standard of general education including Mathematics and English Language.

Benefits

In order to enable people to be their best and to support a great place to work, we will reward your hard work and achievements as your career with us grows:

- Competitive salary
- 31 days leave per year, with annual increases up to 39 days, plus a holiday purchase scheme.
- Your birthday off work, to celebrate, because you deserve it!
- A competitive pension scheme, retail discounts and wellbeing support.
- A clear path of development from induction through to career progression opportunities.
- Annual conference with awards ceremony, social events and CSR activities.

Contact

To find out more or to apply please send your CV to Danielle Hague, Internal Recruiter, at Danielle.hague@nicholasassociatesgroup.co.uk